

## **Presentation outline**

# Why Selontra (a non anticoagulant)

- 1. Resistance management
- 2. Environmental profile
- 3. Quicker control







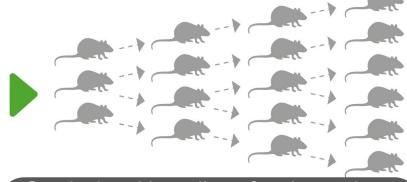
#### Selontra<sup>®</sup>



Breaks the cycle of resistance







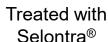
VS.

Survival and breeding of anticoagulant resistant rats and mice









Internal



Control all resistant rats and mice

Susceptible rats and mice

Rats and mice resistant to anticoagulants

**Breaking the cycle of resistance** 



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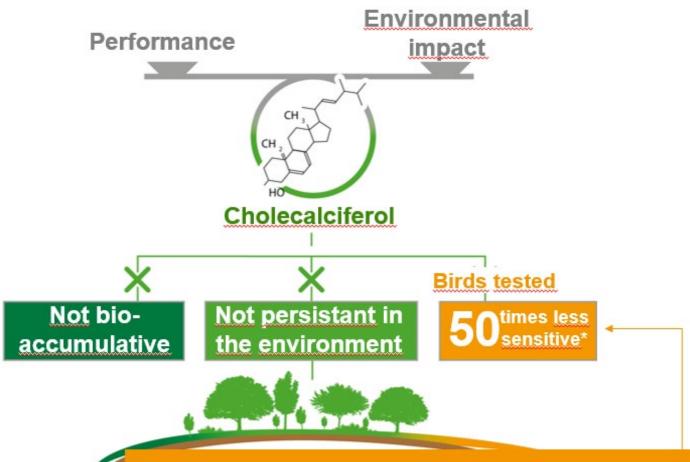
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# Selontra® benefits

Balancing performance and environmental impact



\*Studies on birds (quail and mallard) have shown that compared to rats and mice, they are approximately 50-times less sensitive to cholecalciferol.



# Label directions

- ■In and around buildings
- Brown rats, Black rats and House mice
  - including strains resistant to anticoagulant rodenticides\*
- Can be used in tamper-resistant bait stations and covered and protected baiting points
- Permanent baiting permitted



<sup>\*</sup> Not on any Anticoagulant bait label

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# Cholecalciferol background

- Naturally occurs in tissue and blood of all animals and is under tight metabolic control
- Controls calcium levels in the blood
- Synthesized in animal skin by the action of sunlight
- Toxicity causes hypercalcemia (too much calcium in the blood) at toxic doses

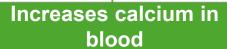


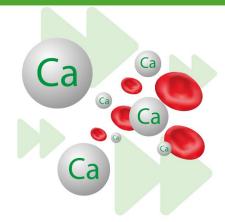
Internal



Cholecalciferol

# Impact on target rodents





**Stop feeding effect** 



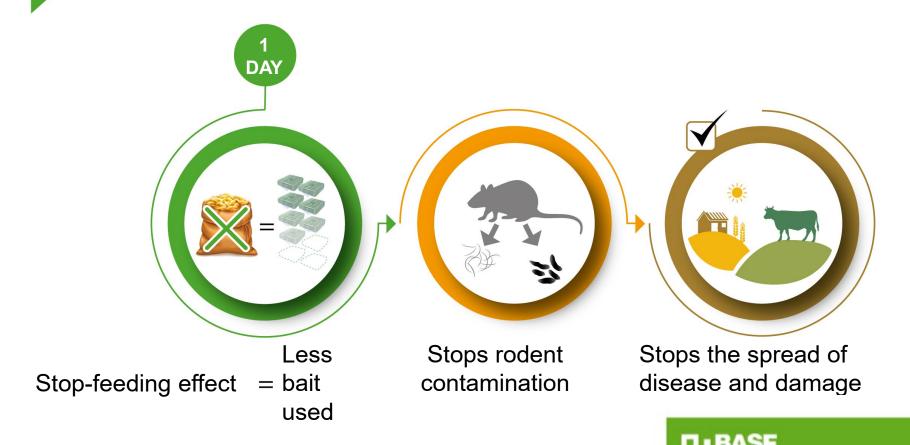
Death from hypercalcemia



■ ■ BASF
We create chemistry

#### Selontra<sup>®</sup>









## Time needed for infestation control







<sup>\*</sup> Typical time to control. Exact duration might vary

# **Key features and benefits**



#### Rodent – free in 7 days

Thanks to its **unique mode of action** and the **extremely palatable bait**, Selontra<sup>®</sup> enables you to achieve complete control of large rodent infestations within as few as 7 days.



#### **Stops the waste of resources**

A unique product with a **stop-feeding effect** that prevents rodents from over-consuming and wasting bait. The result: saves you time and money.



#### Balancing performance and environmental impact

The active substance, cholecalciferol, is **neither persistent in the environment, nor bio-accumulative**, and is readily metabolized by rodents



#### Breaks the cycle of resistance

Selontra® controls all rodents – even those that are resistant to other rodenticides. The development of **future resistance** is **considered highly unlikely.** 





We create chemistry